



UIADVANCE Member Directory

2020 EDITION

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Introduction

UIAdvance is a special firm membership option for UIA, the world's oldest and most multicultural international law association.

UIAdvance firms are dedicated to providing the highest level of client service while playing an important role on the international legal scene, tracking developments of global interest, and sharing information and ideas across continents.

This brochure contains a brief summary of each firm, highlighting their practice areas, significant matters and contact lawyers. Together our firms cover a vast array of legal subjects (both transactional and litigation), legal cultures, geographic regions, and languages. We are proud of our diversity and of the unique services we can provide to clients with transnational needs.

As President of UIA, I invite you to discover UIAdvance, its members, and our extensive cross-border capabilities.

Jerome Roth,
UIA President

Abreu:

advogados

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FIRM DETAILS

A full-service law firm with offices in Lisbon, Oporto and Funchal. Abreu Advogados is amongst the largest law firms in Portugal, with a team of over 200 lawyers and over 300 professionals that are recognized annually in international rankings of the legal sector. Abreu Advogados was among the first law firms that adopted a professional management structure committed to create a client-oriented culture that offers highly responsive teams, business-oriented advice and cost-effective structures.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate and M&A

Corporate and M&A is a core area of the firm. With a team of 44 full time transaction and corporate lawyers, including 12 partners, this makes it one of the largest in the country. The Abreu Advogados team has solid experience and extensive knowledge in the area of commercial law, covering matters such as corporate law, contract law, mergers and acquisitions.

REPRESENTATIVE MATTERS

Group of clinical laboratories' acquisition of shares in companies and on the internal restructuring processes of the group • Health sector multinational group's acquisition of companies within the sector and business expansion and restructuring • Advising a French group in the aviation sector on the acquisition of companies within the sector • International real estate group's acquisition of a leading company and property in Portugal • International oil group's acquisition of a competing company and petrol station and distribution network in Portugal • International bank's acquisition of the retail bank business of a Portuguese affiliate of an international bank.

Tax

The World is changing and taxation is changing with it. Governments, the OECD and the European Union are imposing new levels of transparency, thereby creating the conditions for Governments to increase their tax revenues. At Abreu Advogados, we try to untie the knots of a Tax legislation that grows in complexity on a daily basis and we assist our Clients in navigating the world of Taxation in a secure and confident manner.

REPRESENTATIVE MATTERS

Advice on the financing of the largest natural gas project in Mozambique, involving an analysis of possible tax contingencies • Advice a multinational car components producer in legal actions and tax arbitration related with the transfer pricing policy, the application of the arbitration convention for the elimination of double international taxation, the payment of royalties, deductibility and the reporting of tax benefits, Stamp Duty and autonomous taxations • Tax advice and monitoring of tax litigation processes to the first urban rehabilitation company in Portugal.

Intellectual Property and Information Technology

New problems call for new legal solutions. Our team is very focused and involved in litigation concerning patent and SPC infringements and validity issues in Portugal. Our team acts for its national and international clients in relevant business sectors for the economy such as the healthcare, pharmaceutical and life sciences sectors, the automotive sector, fashion and luxury retail, agro food, innovation and technology and the entertainment sector.

REPRESENTATIVE MATTERS

Legal advice to a Swiss watchmaking company in an objection to the registration of a confusingly similar trademark by third parties • Representation in court of a multinational watchmaking company for the recovery of ownership of its brand in Portugal, which had been subject to registration by an unauthorized third party • Representation in court of a multinational company in the hotel business to obtain protection in Portugal for its brand, which enjoys worldwide prestige • Advice to major companies in IT outsourcing agreements and other service agreements, including call center agreements, information technology consulting, software licenses and maintenance agreements (SLA).

Litigation and Arbitration

The litigation and arbitration team at Abreu Advogados seeks to find effective solutions for its Clients in litigation situations, whether at the pre-litigation stage, during judicial litigation proceedings or through alternative dispute resolution means, such as arbitration. Abreu Advogados has a team of lawyers specialized in debt recovery litigation resulting from bank financing, financial leasing, service provision or supply of goods, to individuals and companies.

REPRESENTATIVE MATTERS

Assistance to the UK branch of one of the biggest US Banks in collection proceedings of a loan (€ 370 Million), the collateral of which lost value, aiming a judicial order against the effective beneficial owner of the SPV debtor • Assistance to a Chinese world leader of solar industry components in a matter related to a long lasting supplier contract (USD 800 Million) • Assistance to a multinational telecommunications company in international litigation (USD 2.2 billion), teaming up with a multijurisdictional team of lawyers (UK, France, BVI, Netherlands, Portugal and Angola).

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Abreu Advogados is a member of several Associations of international lawyers, participating actively in their activities and ensuring that it can offer its Clients the benefits of a worldwide service.

The Firm maintains ties with some international Law Firms and teams up with such Firms in creating groups of Lawyers to handle the largest transactions, in the corporate, financial and other fields.

SPECIFIC OUTBOUND WORK PROVIDED TO UIA FIRMS

Abreu Advogados has received a request from a client, a Portuguese largest electrical generation producer and forward it to an UIAdvance Firm named Stewarts Law, based in London, United Kingdom, to start an arbitration on the Subcontract Agreement in Qatar, in which the applicable law is the English one. At the moment, this matter has no developments yet, but we expect that the Client shall decide in due course to move forward with this matter.

Also, after receiving a request to participate in a pitch from a client, the largest Portuguese Public Bank, that had a claim for a recovery of a 50M € credit against a company registered in the Netherlands, Abreu Advogados joined forces with a UIAdvance Firm, named AKD to prepare this pitch. At this stage, we are still negotiating our legal services proposal with the Client and expect to know the final result soon.

UNIQUE ASPECTS OF FIRM

In 2001, Abreu Advogados became the first Portuguese Law Firm to have the Management Quality System Certification (ISO 9001:2008) • Abreu Advogados is the only law firm in Portugal with the B Corp Certification • Development and implementation of the first Security Operations Center inside a law firm in Southern Europe • Abreu Advogados is represented around the Portuguese speaking world with three offices in Portugal – Lisboa, Porto and Madeira – and with offices in Angola, Mozambique, China, Brazil and Timor-Leste • Abreu Advogados is present on the most important rankings such as Chambers, The Legal 500, IFLR 1000 amongst other publications.

FIRM CONTACT



Sebastiaan MOOLENAAR

Partner, Transport & Trade

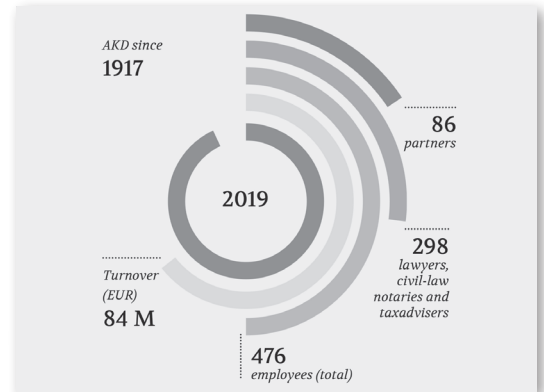
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FACTS & FIGURES



FIRM DETAILS

With over 475 lawyers, tax advisers, civil-law notaries and support staff in the Netherlands, Belgium and Luxembourg, AKD is a leading Benelux law firm. For our clients we are the gateway from, to and in the Benelux.

Practising Dutch, Belgian and Luxembourg law, we have the size, the expertise and the experience to assist in national and international M&As, solve complex public-sector issues, conduct minor and major litigation, and advise on substantial projects such as the energy transition and issues concerning privacy and data security.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Our services, often cross-border in scope, cover the following industries:

Construction & Real Estate

AKD's sector team Construction & Infrastructure consists of a multi-disciplinary team of lawyers, civil-law notaries and tax advisers, well equipped to deal with projects in all key jurisdictions. Over the past year, our Construction & Infrastructure team played a leading role on a number of groundbreaking project mandates, many of which are first-of-a-kind projects for the Netherlands.

Employment Law

Our lawyers advise on and litigate cases involving employment contracts, dismissals, competition, confidentiality, collective labour agreements and employee participation, special employment relationships, transfer of undertaking, equal treatment, secondment, working conditions, minimum wage and other types of remuneration, and holiday and leave. We have teams specialising in flexible labour, fraud & compliance, global mobility, industrial relations, pensions, privacy and restructuring.

Energy

Our energy team is a multi-disciplinary team of lawyers, tax lawyers and civil-law notaries acting for energy companies, energy producers, government bodies, suppliers and investors. The team is particularly involved in projects relating to renewables such as solar, onshore and offshore wind parks, heat projects and grids.

Financial Institutions

We specialise in the regulatory environment in which our clients operate with an in-depth knowledge of the financial services industry that covers all aspects of legal advice for financial institutions. We advise commercial banks, investment banks, insurance companies, fund managers, pension funds and payment services providers.

Government & Public Sector

AKD can justifiably call itself ‘the public sector’s law firm’. With over 100 years’ experience as the go-to firm for more than 100 municipal, provincial and other public and semi-public authorities, we know the sector like no-one else does. We like to believe that providing assistance to public authorities is a specialist job in its own right.

Healthcare

A relatively free but nevertheless highly regulated market: parties active in the healthcare and life sciences sector know what it means to work in a consensus-seeking environment. We know the sector and understand its intricate regulatory mechanism. After all, this is where our lawyers, like the healthcare professionals, spend every day working to make it better.

Technology, Media & Telecom

AKD’s Intellectual Property, ICT & Privacy team is one of the largest and most specialised IP and IT teams in the Netherlands and Belgium. The team’s lawyers litigate complex infringement disputes before national courts and all the way up to the European Court of Justice. AKD also boasts a dedicated trademark and design registration team whose sole aim is to look after IP portfolios of our clients.

Corporate/M&A

Our teams in Belgium, the Netherlands and Luxembourg work successfully for domestic and foreign companies on strategic transactions, private equity deals, venture capital investments, restructurings and distressed M&A. Financial restructurings are often dealt with in collaboration with our Restructuring & Insolvency team. The Corporate/M&A team’s expertise extends to other areas of law and supervisory regulations relating to mergers and acquisitions, such as employee co-determination, transfer of undertaking, financing, security and ancillary restrictions.

Transport, International Trade and Logistics

Original solutions. The international transport and trade sector needs them. AKD’s tier 1 Transport, Trade & Logistics team enjoys an excellent reputation worldwide for its risk management expertise and ability to come up with legal solutions. Our specialists have a clear understanding of opportunity versus risk and have been involved in many ground-breaking cases. The team advises on the design, construction and financing of vessels, superyachts and offshore objects, handles maritime accidents, and deals with national and international cases regarding ports, terminals, storage, railway, road and air transportation, and logistics. Our multidisciplinary team also advises on all aspects of international trade and legal supply chain management.

HISTORICAL FOREIGN LEGAL WORK

AKD is a founding member of UIAdvance, and was happy to already refer clients to and exchange business with UIAdvance partners Fox Williams, Abreu Advogados, Farrer’s, Pra-Raposo Sa Miranda & Associados and Seward & Kissel.

UNIQUE ASPECTS OF FIRM

For over a century now, we have combined a full-service approach and a broad sector focus to consider any question from a range of angles and provide quality solutions - anywhere in the world. Literally. From our own offices, of course, and also through our various country teams and our extensive, worldwide Friends Network.

AKD also has a range of country desks that focus on a specific country or region, such as Japan, Korea, China, Brazil, and Turkey. AKD is the exclusive member firm in the Netherlands for Interlaw, the premium international association of independent law firms with lawyers in nearly 80 jurisdictions and more than 130 cities worldwide.

Diversity and agility are part of our DNA: AKD’s lawyers, tax advisers, civil-law notaries and staff all come from different backgrounds, and are able to move along with the spirit of the times.

AKD is repeatedly ranked in Chambers, The Legal 500 and other publications. In all listings Transportation: Shipping, M&A, Real Estate & Construction, Public Law and Healthcare practice groups are ranked in the highest Band.



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FIRM DETAILS

Aliant® Qais Conrad Laureate, Nigeria Country partner firm for Aliant® was originally founded in 1993 in Kano, Nigeria as a differentiated business law practice. From offices in Lagos & Kano and with associated firms across Nigeria, our legal services cover corporate M&A, domestic & international commerce & trade, regulatory advisory & compliance, employment & compensation, intellectual property rights, immigration & nationality, international joint-ventures, taxation, technology, media and telecoms, private equity and venture capital funds and public procurement.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate Law/M&A

We advise and represent domestic & international clients on the structure, management and growth of different types and sizes of business corporations. Whether start-ups or public quoted entities, we have the experience to support the creation, acquisition and restructuring of business entities best suited to particular industries and available capital.

We represent both buy and sell sides for mergers and acquisitions, share and asset acquisitions and disposals, corporate reorganizations and capital restructuring, privatizations and mergers, joint ventures, schemes of reconstruction and amalgamation, leveraged buyouts and private equity investments. We recently have supported investors and corporates in the Nigeria fintech and startup space

Commercial Law & Transactional Services

We are adept at the beneficial structuring of business transactions and economic relations to create value for national and international clients.

From simple domestic distribution arrangements to multiplex international trade arrangements requiring understanding of trade regulations and counterparty obligations, we bring knowledge and entrepreneurial insights to support our clients in achieving success.

Tax & Regulatory Compliance

Expert understanding of domestic and international tax regimes prevents disadvantageous extraction of capital and profit from corporate and individual clients. By advising on the most efficient tax structures, we assure that fair and legitimate taxes are effected whilst clients retain the optimal capital permissible under social contract.

The increasing complexities of business regulations can create pitfalls for all types of businesses. Our understanding and proactivity enable clients obtain clarity regarding regulations that affect their businesses. Our familiar but ethical engagement with regulatory bodies across the national economy is of invaluable value to our clients seeking to adhere to regulatory issues or bring their processes in compliance with extant regulations.

Commercial Dispute Resolution

When commercial relations are challenged or counterparties seek to take advantage, businesses need experienced and skillful advisors and advocates to protect their interests and ensure counterparty obligations are kept. Our thorough understanding of the Court system and standing experience with all ADR forms gives our clients the advantage whether it is a matter of debt recovery or any manner of breach to the rights and assets of our clients, they are rest assure that our talents would canvass for them till they win.

International Trade Law

Commerce across international borders is pivoted on businesses knowledgeably adapting and adhering to national and multilateral tariffs and product standards, custom & excise rules, transportation modes and rules, tax laws and trans-jurisdictional assertion of intellectual property rights.

Aliant® Nigeria and its associated firms across the globe have the expertise to guide clients through. Whether it be Nigerian Cocoa products or dried fruits accessing the EU's stringent multilayer rules or Polish pharmaceuticals for import into Nigeria/West Africa, our expertise and contacts are available in a timely and professional manner.

Intellectual Property Law

We understand that innovation and creativity bring meaning and progressive value to capital and other economic factors. Whether in the creative, engineering or infotech industries, our expert understanding of IP places our clients at optimal advantage in the protection and creation of value for their IP. The multi-jurisdictional reach of Aliant® is an added advantage as we are able to give composite advise and representation on any IP matter at once. We support clients in extracting IP value through licenses and franchise arrangements.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Aliant® Nigeria regularly service as anchor to other African firms to whom we relay instructions from international clients using us as a one-point for their African entry. We also support Nigerian businesses and family offices with investments abroad

HISTORICAL INBOUND FOREIGN LEGAL WORK

Aliant® Nigeria inbound foreign legal work involves regulatory advisory for Country entry, structuring and set up of corporate entities, investment vehicles, negotiation and preparation of joint venture agreements, nominee services for directorships and registered office.

ALS

Global Law & Accounting

FIRM CONTACTS



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FIRM DETAILS

ALS Global Law & Accounting is a legal and accounting firm, with 40 years of activity in the local and international market, with national and foreign clients, attended by a multidisciplinary team of professionals and an international network of lawyers and other specialists in the design, business planning and execution, as well as defending our clients rights.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Companies/Project Development

ALS lawyers represents clients both nationally and internationally in matters such as customs law/foreign trade, financial law/capital market, commercial law and bankruptcy law. We advise on issues of capital market, investment, banking and constitution of “offshore” investment operations. We take care of banking operations, financial trusts and investment funds. We design and manage investment projects of a different nature. Knowledge of national and international legislation on the matter, and Uruguay’s strategic location as a gateway to Mercosur make us a privileged consultant, in turn having a department specialized in Compliance and Due Diligence.

REPRESENTATIVE MATTERS

Real Estate and Hotel Development • IPO Compaigne GrecomarMercosur • Medicinal Cannabis “AWD” Project • Agribusiness in more than USD 300 million of assets.

Litigation

The differential of ALS as a law firm is the heterogeneity in the areas of expertise of its professionals, representing clients in different areas such as criminal law, labor law, civil law, family law, mediation/arbitration/conciliation and public administrative law. At the same time, we have a presence both in national and international jurisdiction through our partners throughout several countries that allow the greatest ease and scope in matters of private international law.

REPRESENTATIVE MATTERS

Judgment N ° 49/008 Unconstitutionality of Income Tax for Individuals in favor of 1,200 affected retirees • Representation of ex-savers for USD 200 million against Banco Comercial • Conflict Uruguay VS Argentina Cellulose Processing Plant before the Court of The Hague • Advisers to the Delegation of the European Commission in Uruguay.

Tax

ALS offers a specific proposal for each client services: Tax planning, liquidation and payment of national departmental and social security taxes, tax audits, M&A, Investment Projects. We also have local or international companies available for the rapid execution of projects, share purchase and sale contracts, share syndication agreements, joint ventures, letters of intent, memoranda of understanding, company administration, statute reform, increases, capital reductions and refunds.

As an additional service we have an office installed in the free zone of "Zonamérica", we provide legal and tax advice to companies that want to settle in the free zone, as well as assistance in processing the authorization to operate as a free zone user.

Other Services

We provide advice on intellectual property, trademarks, patents, registration/copyrights and industrial property. Advice and assistance in registration, renewal, opposition regarding trademarks and patents. Also on related businesses such as transfers, franchise, license, advertising, protection, etc.

In turn, we provide notary services such as minutes, signature certifications, protocols, authorization of powers, public deeds, study of titles, purchase and sale of movable and immovable property, real guarantees/wills, transfers of hereditary rights, extrajudicial partitions.

Specialists in the processing of provisional Uruguayan residence, definitive residence, citizenship, minor permits before the National Immigration Office, and work visas/obtaining of Uruguayan identity document, residence in MERCOSUR countries, and management of fiscal residence before regulatory bodies. Revalidation of foreign professional or technical degrees.

WORK AREAS OUTSIDE THE URUGUAYAN JURISDICTION

With a team of specialists in customs law and procedures that acts in the execution of businesses that involve international contracting, international sales, INCOTERMS, and different international payment methods.

In family matters, we work with national and international alimony, inheritance procedures, international restitution of minors, drafting of agreements, etc. Judicial Partitions.

We work in the constitution of structures and companies that maximize the efficiency of international trade and trading operations, establishing and managing companies from different jurisdictions that guarantee the desired result.

INTERNATIONAL WORK AREAS CARRIED OUT WITHIN OUR JURISDICTION

We advise International Organizations in a framework of strict confidentiality and we have experience in the formulation and creation of international organizations and strategic associations, acting as consultants to Local Governments and States in the negotiations of different agreements and treaties.

We advise and represent on the adoption of preparatory and precautionary measures, as well as recognition and enforcement of foreign arbitration awards and decisions in Uruguay. Acting in court in all instances, both in Montevideo and all along our territory, through an extensive network of correspondent lawyers of the Firm, under our control and direction.

WHY CHOOSE ALS GLOBAL LAW & ACCOUNTING

ALS Global Law & Accounting is a firm whose professional service covers the most important areas of law. Our clients and our developments and investments are the best example of a reliable and efficient law firm, advising both international organizations in Uruguay and the EU or local departmental governments as external advisors, as well as clients that carry out activities in the Free Trade Zone of Uruguay to the world. At the same time, in the development area we provide a service in which our clients have a constant monitoring of their investments, having very strict work protocols in the Compliance and Due Diligence area.

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FIRM DETAILS

Brucher, Thieltgen & Partners (BT&P), a legal practice established in Luxembourg City at the heart of the international financial center, is a multidisciplinary boutique firm active in the field of business law. The firm offers a global service to both local and international clients and has effectively combined its Luxembourgish traditions with an international viewpoint.

The firm can rely on an experience of more than 30 years of professional practice. Since 2010, Brucher Thieltgen & Partners is in a constant process of growth, particularly in the volume of complex cases, which enables it to rival larger and better-known national and international law firms.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate & Commercial / M&A

BT&P are very active in the areas of commercial and company law. We are regularly called upon to assist and advise a varied list of clients, both Luxembourgish and international, in relation to most legal issues arising from commercial and company law matters, from the birth of a company through to its liquidation.

Our expertise covers a broad range of services from legal advice to senior management or legal departments to our involvement in all types of disputes from the pre-litigation strategy to the obtaining of final and conclusive judgment, both for companies and individuals.

We have a wealth of experience in M&A transactions and can assist you from the drafting of the letter of intent or any other contractual documentation to the due diligence review.

BT&P also help distressed companies to face crisis situations. We assist our clients helping them choose adequate reorganization or insolvency proceedings and protecting them against any potential liability as managers or shareholders.

For instance, we advised shareholders of a Hong-Kong holding company in relation to the contribution of their shares into a newly incorporated Luxembourg Holding company (contribution in kind) which was subsequently quoted on the Euronext market in Paris.

Banking & Finance

BT&P has a solid experience in banking and finance laws acquired through constant practice in these matters.

As a result, in both the specificities of Luxembourg banking and finance laws as well as in the context of international transactions, we advise and represent well known Luxembourg and foreign credit institutions as well as other professionals in the financial sector.

We assist our clients in the negotiating and drafting of any regulatory or contractual documentations, if needed, in close contact with the Supervisory Commission of the Financial Sector.

We help our clients to identify and incorporate the right Luxembourg investment vehicle (both regulated or non-regulated) meeting their needs. We also provide them with timely and useful advice on regulatory issues (both Luxembourg or foreign firms carrying out activities in Luxembourg).

When litigation cannot be avoided, we represent our clients before Luxembourg courts in these matters, where we have strong technical expertise.

Recently, we assisted a Luxembourg bank with the termination of this specific activity in Luxembourg. In this respect, we drafted the required documentation as well as official notifications and we liaised with the Supervisory Commission of the Financial Sector as well as with the European Central Bank to agree on the dissolution strategy.

Litigation

Our law firm has extensive experience in both pre-contentious and contentious situations in the civil, commercial, administrative and employment spheres.

We always advise our clients in their choice of legal or extra-legal possibilities presenting the greatest chance of success and, when litigation cannot be avoided, we represent and defend our clients before the civil, commercial or administrative courts of Luxembourg as well as before the European courts and/or authorities.

We also regularly apply for urgent or interim measures before the judge sitting in chambers to deal with urgent matters or through *ex parte* application.

We assist our clients in their national and international affairs through the use of our international network.

For instance, we advised and represented a client with respect to a shareholder conflict between the two co-owners of a large scale real estate fund and property owner in Luxembourg. Our tasks included day to day advice related to the handling of the conflict as well as representation in multiple legal proceedings (approximately 30) involving either the real estate fund itself or several other firms and/or construction service providers related to the fund and co-owned by the belligerent parties as part of their joint venture.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Our firm liaises often with international law firms in various areas. Our outbound referrals involve restructuring and reorganization proceedings, shareholders dispute, banking & finance litigation, IP & IT matters, cross-border regulatory/criminal investigations, litigation proceedings, M&A and joint venture transactions.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Our inbound foreign legal work involves domesticating foreign corporate conventions to Luxembourgish law, in labour law for example • Responding to administration inquiries/ investigations of foreign entities • Collaboration on cross-border M&A's and JV's providing Luxembourgish legal opinions.

UNIQUE ASPECTS OF FIRM

BT&P is well known for its legal expertise and tailor-made solutions for businesses and entrepreneurs.

We are able to support our clients in both national and cross-border deals through our firm's involvement with various international organizations. We maintain personal links with foreign law firms around the world.

BT&P is repeatedly ranked in Chambers, The Legal 500 and other publications.



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FIRM DETAILS

Founded in 1996 in Macau, C&C Lawyers provides a wide array of legal services to individuals and corporate clients alike. The firm stands out in all areas of litigation, corporate law, intellectual property, and notary. Our team of highly qualified professionals and staff members are our most valuable asset. Our lawyers have experience in different areas, including previously acquired professional skills in other industries, providing them with extensive knowledge and diverse experience that allows them to offer significant in-depth advice and perspective.

We follow a policy of international partnerships and collaborations with renowned law firms. Besides partnerships with law firms from China, Hong Kong, Portugal, Mozambique, Angola and Brazil, we opened an office in East Timor in a joint venture with Abreu Advogados and Cape Verde with Abreu and a local partner.

PRACTICE DESCRIPTION

Litigation and Dispute Resolution

Our Litigation practice has been widely recognised and respected for its broad experience in all its variations. Handling litigation and dispute resolution matters for all industry sectors, C&C Lawyers has been involved in many prominent cases in Macau in both civil and criminal suits.

Led by Álvaro Rodrigues, our litigation team has the technical skills and knowledge to tackle all kinds of judicial and arbitration disputes. Besides mediation and dispute resolution, C&C frequently handles complex issues, such as fraud, asset tracing or white-collar suits, bankruptcy and insolvency, commercial litigation, debt collection, as well as judicial reviews of foreign sentences.

Corporate Law

C&C's corporate team works on a full-time basis to assist clients in all corporate, commercial and investment areas. Our clients come from different backgrounds and include local companies, foreign companies that maintain business relationships with local companies or financial institutions, or investors in the territory.

Throughout the years, C&C has been providing legal assistance in the daily operations of known insurers, corporate and financial institutions in Macau and advice on all types of commercial contracts, mergers & acquisitions, regulatory guidance on insurance matters and investment funds and full due diligence exercises. Additionally to general business and corporate governance, our corporate work includes assistance on incorporations, joint ventures, corporate restructurings, stock exchange transactions, bankruptcies and insolvencies. We also provide compliance and secretarial services and office domiciliation.

Our services include Mergers & Acquisitions, commercial contracts, tax law and special projects.

Notary & Conveyance

Our Notary & Conveyance team comprises of 6 Private Notaries handling all kinds of notarizations and certifications required under the Macau Law. We provide full notarial and conveyancing assistance to sellers, buyers, banks and real estate agents. The head of this department is Zhao Lu.

A Macau document, to be used in mainland China, must be notarized by a China-Appointed Attesting Officer, appointed by the Ministry of Justice of the People's Republic of China. C&C Lawyers has such a qualified Attesting Officer and provides notarization for various types of documents.

Real Estate & Construction

Our experience advising in construction, real estate and conveyancing matters has consistently drawn all kinds of industry professionals to our firm. Our assistance includes all steps of the transactions, from negotiating and drafting purchase and lease agreements to the development, funding, acquisition or lease stages.

Previous projects we have been involved with include public infrastructure initiatives, industrial complexes, office towers, hotels, resorts, shopping malls and residential developments. As we work in true partnership with our clients, we can understand the projects from an insider's perspective and foresee issues before they arise, avoiding any ensuing disputes.

Additionally, and together with Abreu Advogados, C&C has been assisting Chinese Individuals with due diligence over Properties located in Portugal and with the handling of Golden Visa Applications for the owners of the acquired properties and their immediate family.

Gaming Law

Well before Macau's gaming boom started taking place, C&C Lawyers was already the adviser of one of the biggest gaming concessionaires. We offer legal advice on the full range of gaming issues to local and international clients, including general counsel, compliance and regulatory guidance. We also assist with significant project and infrastructure financing, business formation, capital structure, shareholder agreements and security packages. We advise on gaming technology issues; negotiating, drafting and reviewing contracts and advising ongoing projects. We also practice due diligence investigations; advice on gaming tax issues; employment and work permit issues and even gaming credit enforceability issues and litigation.

Insurance Law

We offer legal advice and services on a broad spectrum of insurance and reinsurance matters. Our services include negotiating, drafting, reviewing or advising on all types of insurance and reinsurance documentation, agency and intermediary agreements. We have extensive experience in insurance litigation and dispute resolution. Our insurance team assists daily on legal requirements and license applications for operation in the Macau SAR for insurance and reinsurance companies and the intermediary sector, tax planning, and financing for insurance companies.

INBOUND AND OUTBOUND FOREIGN LEGAL WORK

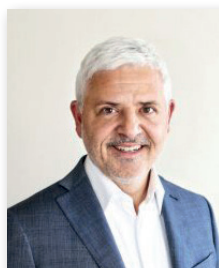
Our firm receives inbound work from all over the world. Besides our practice in Macau, we follow a policy of international partnerships and collaborations with renowned law firms, offering a specialized service directed towards the needs of our clients, while addressing both western and eastern cultures and consistently growing our global network. Apart from having partnerships with law firms from China, Hong Kong, Portugal, Mozambique, Angola and Brazil, most recently we opened an office in East Timor in a joint venture with Abreu Advogados and Cape Verde with Abreu and a local partner. Our firm often liaises with international law firms, mainly from Portuguese speaking countries and the British Virgin islands in various areas.

UNIQUE ASPECTS OF THE FIRM

- C&C's practice includes also criminal law, probate, estate & family law, banking, finance & capital markets, administrative & public law, and intellectual property & IT. Our clients' industries include banking & finance, energy, environment, gaming, healthcare, insurance, IT, media, telecommunications, real estate, construction, tourism, hospitality, transportation, private clients & SME.
- Well before Macau's gaming boom started, C&C was already the adviser of the oldest gaming concessionaire. Having been involved in several projects in the region, our long experience makes us stand out in the market.
- Our clients can also enjoy a whole range of different services, provided by our sister companies: C&C Consultants, C&C Corporate Services, C&C Multimedia and C&C Translation Centre. For the very specific Intellectual Property cases handled in the region, we created IPSOL, a well-established full-service agency in Macau.

CORPLEGAL

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FIRM DETAILS

CORPLEGAL and Partners is a law and tax firm with 30 professionals based in Munich, Hamburg, Frankfurt, Berlin, as well as offices in Beijing and Dubai and JV Partnerships in Africa, the Middle East and Japan. Apart from regular legal advisory, in- and out-of-court representation, the firm focuses on corporate services that cater to the entire business life cycle. We comprehensively serve SMEs, institutions and private clients as a one-stop shop with their commercial and investment businesses. That includes international trade, M&A and JVs, Restructuring and Finance, Asset Management, Arbitration and Litigation. Our industry expertise includes Real Estate, Healthcare, IT & AI, Automotive and E-Mobility, Sustainable Energy, Engineering, Finance and Outsourcing.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

International Commercial Law/ Corporate Structuring

“Invest follows Trade”. Our clients follow this rule. Right from the first steps of international trade, we support our clients. Germany is strongly dependent on exports. Automobiles, Machinery, specialised products, know-how entail primary German exports. We work with a network of government agencies and business associations promoting Trade & Invest into Germany as also with outbound businesses on trade and distributorship agreements.

REPRESENTATIVE MATTERS

Force Majeur in international agreements, finance, insolvency, labour law issues due to COVID-19 Crisis • Ongoing corporate and commercial advice to a leading automotive branding agency servicing German car manufacturers • Various trade agreements for export and import of goods and distribution in Germany or abroad with advice on customs, certifications, approvals, IP & trademarks • Overseas manufacturing agreements and staff assignments, visa and immigration • International arbitration and litigation on behalf of manufacturers or traders of goods.

Corporate Finance/ Due Diligence/M&A

We support foreign clients in identifying the right partners not only for trade, but also to invest in M&A deals. Vice versa, we also assist our German clients with their foreign direct investments. Our services include legal, financial and tax due diligence and structuring the deals according to targets of the business case that we control and manage continuously together with our clients.

REPRESENTATIVE MATTERS

Project Management for global leader in products for supermarkets, airports and hotels to acquire an Indian company • Our scope of engagement includes legal, financial and tax due diligence, cross border issues and the business case for the buyer • Business establishment for foreign investors in Germany, incl. corporate and tax setup, associated corporate documents, tax registration, balance sheet and tax structuring and tax advice, staffing, payroll, work permits and immigration visas for non-EU nationals.

Compliance/Employment Law

We advise businesses on Data and IT-Governance, especially with the ongoing implementation and compliance of the EU GDPR.

In Employment Law, we support subsidiaries of foreign groups in Germany as outsourced HR department. We help executive staff with their exit from current employment and their start into new working engagements. We advise on company pension schemes and the change in other systems of company pensions, especially with direct pension commitments.

REPRESENTATIVE MATTERS

Restructuring of sales system of global leader in the sector of professional self-propelled machines operating in the forestry sector, vegetation control, winter road service and railway maintenance • Assistance to a global petrol distributor in implementation of SAP HR modules regarding employment and GDPR compliance, as also negotiations with its works council • Legal support to a global leader in chemical industry in outsourcing pension commitments from balance sheets and transferring to other occupational pension schemes.

Real Estate Law/Asset Management/Succession Planning

We represent pension funds, institutional foundations and other national and international investors including family offices in their real estate investments. From the acquisition, management of properties to disbursement, we support the asset management of the owner throughout the lifetime of the investment. Purchase contracts, lease agreements, contracts with architects, building development agreements as well as other ancillary documents are included in our portfolio. Our vast network of local and international experts supports our clients in all their requirements.

REPRESENTATIVE MATTERS

Assistance to strategic international investors in their German commercial or private real estate projects • Advice to local and foreign owners and operators of supermarkets, restaurants and gas-filling stations across Germany on management of leases, development and maintenance.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

We regularly collaborate with firms internationally with a focus on Europe, Asia, the Middle East and Africa. Very frequently we engage UIA member firms for advice on local law, but more often on international trade and investment matters. While we engage our own local teams wherever possible, we often engage with specialists from other firms as and when required. That is following our principle to do what is in the best interest of our clients!

Specific Outbound Work Provided to UIA firms.

Support from UIA firms Abdón Pedrajas based in Spain on Contract Law and India-based Induslaw on Legal Advice in the matter of an M&A deal.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Our inbound work is referred to us by clients and foreign trade and invest agencies, as well as legal and tax advisors abroad.

Specific Inbound Work Received from UIA firms.

We have successfully worked with London-based Fox Williams LLP on acquisition of a German company by an investment fund.

UNIQUE ASPECTS OF FIRM

Specialists for business deals in India, China, Middle East, Africa and Scandinavia. Experts in Germany for Corporate Law, International Commercial Law, Real Estate, Labor Law and Tax Law. CORPLEGAL's global expertise coupled with nimble local insight creates maximum value for clients.

FARRER & Co

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FIRM DETAILS

We are a leading independent, full service English law firm with a rich history and a modern approach. We have been in business for over three hundred years and in our current offices since 1790. We have approximately eighty partners and two hundred and forty lawyers. Our clients' interests currently span fifty-five countries globally – we are a London based law firm with an international outlook.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate and Commercial

Our Corporate team has market-leading expertise in high-value transactional and advisory work. We are particularly recognised for our expertise in private company M&A and direct investment both in the UK and cross-border. We also advise on real estate investment and development, technology and media, data, IP protection and employment matters particularly for directors and senior managers.

REPRESENTATIVE MATTERS

Acting for a retailer in relation to a property development project and the property management of their retail lease portfolio • Acting for a global professional services firm in setting up compliant arrangements for the sharing of data across their offices in multiple jurisdictions • Advising a Canadian independent investment banking franchise, on the sale of its advisory trading business to a US-headquartered financial services company.

Individuals and Families

We advise some of the wealthiest and most prominent families and individuals across the UK and internationally. We provide a fully integrated service across all their requirements, including onshore and offshore trusts, tax, international wealth and succession planning, property, business issues, family law advice, philanthropy and investment strategies.

REPRESENTATIVE MATTERS

Acting for an individual in a successful application to the court to set aside a consent order made in divorce proceedings, based on the non-disclosure of assets held on behalf of their former spouse in international trusts. • Acting for the Executors of a deceased's Estate in a case determined by the Court of Appeal on the issue of whether a claim could be brought by his wife out of time under the Inheritance Act 1975 • Acting for an international UHNW family based in the UK and the US in relation to a significant trust restructuring following a multi-billion dollar liquidity event.

Contentious

We manage a wide range of commercial disputes through negotiation, mediation, arbitration or court proceedings. We have a particular specialisation in reputation management issues for corporate clients and individuals, as well as a pre-eminent trusts and estates disputes practice which handles litigation taking place in a wide range of jurisdictions.

REPRESENTATIVE MATTERS

Acting for Dutch based clients in an LCIA Arbitration over post-completion payments due to them from the sale of their betting and gaming business to a Swedish entity • Acting for a New Zealand businessman in claims against another New Zealander and his trusts for misrepresentation and breaches of fiduciary duty in relation to a joint venture entered into between them • Managing the reputation management issues for the Football Association and the England Football team throughout the 2018 World Cup, which included protecting the privacy of the players and their families.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Recent outbound referrals include: • Advice on overseas insolvency proceedings • Guidance on IP rights in sports related data across a range of jurisdictions • Advice on termination of distribution contracts.

We also refer out work on overseas property dealings. We find it invaluable to have the UIA network of lawyers to meet our clients' global needs.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Recent inbound referrals include: • Companies establishing UK subsidiaries • IP infringements • The sale and purchase of residential and commercial property interests in the UK • Referrals for family law matters relating to divorce and financial remedy orders, variation of child maintenance orders, children arrangements on divorce, and child maintenance payments for unmarried parents • Employment advice.

UNIQUE ASPECTS OF FIRM

What we believe makes us unique is our focus on looking after the interests of individuals and families across the full range of their commercial and personal needs. This is reflected not only in our private wealth and family law services, but also in the work we carry out for entrepreneurs and owner managed businesses, asset managers and investment banks, clients in the education, media and sports sectors, and charities and philanthropic organisations. Our independence gives us the freedom to work with trusted professionals around the world from our offices in London, to deliver a seamless global service. We consistently achieve top tier rankings in Chambers & Partners UK, Chambers HNW and Legal 500.

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FIRM DETAILS

Fox Williams is a 35 partner, leading City law firm recognised for its good commercial sense, ambition, and great culture. We are proud to have an international client base which includes multinational corporations, quoted companies, financial institutions, family-run businesses and senior executives. Ultimately, it is not what we say about ourselves that counts. The true measure of our value is judged by the clients we serve, the quality of the work we do for them, and the calibre of the lawyers in our teams. Fox Williams is recognised in its practice areas across the firm by the two pre-eminent legal directories: Chambers and The Legal 500, both of which undertake independent research with our clients and contacts. The firm is instructed by clients looking for quality advice delivered with a high level of partner involvement and an astute commercial focus.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Fox Williams focuses on 6 industry sectors:

- **Fashion** - We act for businesses across the fashion spectrum: from designers through brands and their intermediaries to wholesalers and retailers. We have clients at all stages of the supply chain.
- **Financial Services** - We're based in the City, London's financial district, and work at its heart, with its institutions, financial services firms, senior professionals and the businesses that engage with them. The work that we do for them is highly specialised, and a little different. Our sector-focused regulatory team also has first-hand experience of enforcing regulation from within the financial services regulator, the Financial Conduct Authority. In addition to our regulatory advice, we also guide financial services firms through merger & acquisition, capital raising and other corporate transactions.
- **Natural Resources** - We act for businesses in the sectors of oil & gas, mining, renewable energy and agriculture, including many which are listed on the London Stock Exchange's Main Market and AIM.
- **Professional Services** - We advise many firms and individuals in the professional services sector, including solicitors, accountants, surveyors, architects, barristers' chambers, patent agents, doctors and dentists.
- **Technology, Media & Digital** - Our clients include technology companies, licensing software on traditional licenses, or - increasingly - providing Software as a Service or other cloud computing solutions. We also support clients who are procuring technology or IT services or who are outsourcing their IT or business processes.
- **Travel** - We help our clients to grow. This typically involves advising on the regulatory and commercial aspects involved in launching, selling and distributing travel services. We also help our clients enter new markets, working with like-minded travel experts in other jurisdictions to ensure that our clients comply with the specific local rules.

And undertakes work across the following legal disciplines:

- **Commerce & Technology**
- **Corporate**
- **Dispute Resolution**
- **Employment**
- **Real Estate**

REPRESENTATIVE MATTERS

- Advising The Software Incubator Limited in defending the appeal against the judgment given in its favour on its claim as an agent under the Commercial Agents Regulations following the termination of its agency agreement by Computer Associates UK Limited, the UK subsidiary of CA, Inc. (a US company traded on NASDAQ). The case is currently before the Court of Justice of the European Union.
- Obtained a successful High Court judgement for Bentley Clothing in their trade mark infringement claim against Bentley Motors. The dispute concerned whether the use by Bentley Motors of the Bentley mark either on its own or in conjunction with its famous “wings” logo infringed Bentley Clothing’s trade mark Bentley registered in class 25 for clothing.
- In addition to managing and co-ordinating Tesla’s EU and UK trade mark strategy, we have recently filed a number of trade marks at the UKIPO and EUIPO for this well renowned, American automotive and energy company which specialises in electric car manufacturing.
- Acting for Hertz in defending a €70 million High Court claim for breach of contract brought against it by Ryanair. The case was successfully settled for Hertz two weeks before trial. The case was listed in the Lawyer’s Top 20 cases for 2018.
- Acting for Chelsea Football Club and Jose Mourinho in relation to the constructive unfair dismissal and sex discrimination claims by former first team doctor, Eva Carneiro.
- Advising on numerous capital market transactions such as: The circa GBP 87 million AIM admission of Tatton Asset Management plc and its placing of circa GBP 50 million.
- Advising listed Canadian multi-national, Constellation Software on a number of acquisitions, including its proposed GBP 51 million takeover of AIM-listed Bond International plc.
- Acting for Eric Daniels, the former CEO of Lloyds Banking Group, in his high-profile and successful claim against LBG for a shares award based on the successful integration of HBOS into LBG in 2009 to 2011.
- Advising King Gaming (developer of Candy Crush) in connection with their taking of the lease of the entire building known as Ampersand, Waldorf Street W1. At the time of the grant of the lease, it was reported that the annual rent in excess of GBP 5 million per annum was the highest core rent West End office letting for that year.

HISTORICAL OUTBOUND & INBOUND FOREIGN LEGAL WORK

Outbound

- Instructed CORPLEGAL Werner & Partner mbB on Corporate acquisition.
- Instructed AKD on Dutch aspects of oil industry settlement agreement.
- Instructed AKD on Dutch agency law matter (prior to Fox Williams becoming a member of UIAdvance).
- Instructed Abreu Advogados on behalf of international nutrition company on consumer law matter (prior to Fox Williams becoming a member of UIAdvance).

Inbound

- Instructed by AKD on interpretation of English law matter.

Whether we are project managing international transactions or guiding our clients to the right law firm in another jurisdiction, we ensure that our clients can do business with confidence anywhere in the world.

Premium quality, commerciality and responsive service are the hallmarks of our work in the UK and we apply the same exacting standards internationally for the benefit of our clients undertaking cross-border business. We have strong relationships with trusted law firms across the world which share our commercial approach and uncompromising focus on quality and service delivery. With the benefit of these relationships we and our clients work seamlessly across borders.

UNIQUE ASPECTS OF FIRM

If you’re not familiar with our name, our story is a little different to other City firms. For a start, we’re a business law firm that has first-hand experience of launching a new business venture – our own.

Our founding partners left their respective City practices in 1989 to found Fox Williams. We understand the challenges, risks, rewards and enormous opportunities involved in building and sustaining a business – through good times and more challenging and uncertain ones.

- In 2019 Fox Williams served the first ever English court order on Instagram.
- We introduced a whole new sector in 2019 – Travel, which immediately took us into Band 1 with Chambers and Partners and Tier 1 with Legal 500.
- Fox Williams named Advisory Firm of the Year at the AltFi Awards 2019.

“Fox Williams is a first-rate firm. I’m really happy with them. They’re very responsive. If I spoke to somebody who didn’t know the answer, they’d find me somebody who did. The quality of their advice has proven to be first-rate.” **Chambers UK, 2020.**

“They’re the best. I have counsel literally all over the world, and they’re top of my list. They’re excellent service providers for our particular type of business. They’re really good.” **Legal 500, 2020.**

FTMS

AVOCATS

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FIRM DETAILS

Founded 35 years ago, FTMS has a strong reputation in complex and sensitive matters both in litigation, legal advice and crisis communication areas, involving large groups, SMEs and their top executives.

Particularly active in the areas of regulated sectors (banking and finance) and those having a high growth potential (industry and digital economy), FTMS is also recognized in the media field and assists its clients in their crisis communication. FTMS thus intervenes in particular in several of the main high-profile cases with very high strategic and financial stakes.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Business Litigation and Arbitration

- Complex and strategic litigation: commercial law, industrial risks, construction, liability,
- Defence before civil and commercial courts,
- Arbitration and mediation proceedings.

REPRESENTATIVE MATTERS

Assistance to American Bureau of Shipping (ABS) in relation with its alleged liability in the sinking of tanker Prestige and the subsequent oil pollution in France

- Assistance to Alfyma Industrie in a commercial and construction dispute following the fire and the explosion of a waste treatment plant in France
- Assistance to the Bauer family in a Nazi spoliation case (Pissarro's painting "La Cueillette des Pois", "Harvesting of Peas," looted by the administrator of the Vichy government)
- Assistance to Ruhr Oel GmbH in two ICC arbitration procedures (commercial contracts and shareholders' disputes)
- Assistance to defense firm in several ICC arbitration disputes against an African States in relation with the termination of a public contract
- President of Arbitral Tribunal in an ICC arbitration between a Saudi and an Algerian company on the management of a cement plant.

White-Collar Crime and Civil Liberties

- Interventions in most of the major trials of the last 15 years,
- Financial and political criminal law, international criminal law, environmental and public health criminal law, mass accidents, compliance,
- Determination of transversal strategies, prevention of criminal risk, assistance with investigations and representation before the courts.

REPRESENTATIVE MATTERS

Legal advice to the French Ecology Minister F. de Rugy in connection with the allegations of Mediapart

- Legal advice to I. Balkany, prosecuted for fraud laundering and false declaration
- Assistance to the French professional Football League in criminal and disciplinary issues
- Representation to the French National Agency for Medicines in the Mediator case (public health scandal over an amphetamine derivative marketed to overweight diabetics and often prescribed as an appetite suppressant)
- Representation to B. and F. Compaoré
- Assistance to the former Benin Prime Minister L. Z insou, involved in a political and financial scandal
- Representation to French Budget Minister G. Darmanin following allegations of rape and abuse of weakness.

Banking-Finance

- Assistance to banking and financial institutions, investment service providers, management companies and wealth management consultants in France and abroad.
- Regulation and legal aspects of banking and financial services, distribution of financial products and services, crypto assets, digital banking, artificial intelligence.
- Intervention in all types of litigation: courts, arbitration and mediation and before regulatory authorities (AMF, ACPR).

REPRESENTATIVE MATTERS

Representation of BPCE in multi-claimants procedures in relation with the alleged liability of the bank in the absence of performance of a financial product (Doublo)

- Assistance to Banque Populaire Rives de Paris in connection with an action raised by more than 150 claimants following investments in photovoltaic power stations
- Representation of foreign banks after Lehman Brothers financial crisis
- Assistance to a management company that recommended the subscription of Euro Medium Term Notes in life insurance contracts
- Assistance to a financial analyst fined by the financial market's regulator for manipulation of a share price and by criminal courts for the offence of obstructing the proper operation of the stock market by the same action: FTMS obtained the condemnation of French government (violation of Art. 4 of Protocol N 7 of the European Convention on Human Rights).

Labour Law

- Social management of business restructuring processes.
- Support to companies in the management of their working relationships and the implementation of individual contracts and collective agreements.
- Negotiations with staff representative bodies and social partners in the preparation, negotiation and operational implementation of employment protection plans.
- Assistance in collective and individual litigations regarding risk, management of strikes, criminal liability claims against directors due to workplace accidents, industrial disasters and product-related liability.

REPRESENTATIVE MATTERS

Closure of a Valourec facility with 120 employees and management of subsequent litigation; sale of a major industrial facility to avoid its closure and the cost of 1,000 redundancies

- Preparation, negotiation, implementation and monitoring of a "social plan" for Valeo and management of subsequent litigation and reduction of the number of employees
- Assisting the Yamaha Motor Group in the merger of their European subsidiaries and the resulting job suppressions.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

The lawyers of the firm are very active internationally, in particular in the so-called countries of continental law. As such, they regularly intervene in cross-border cases and offer their clients a full-service support. FTMS offers a transversal organization in France and abroad:

- dedicated teams with complementary skills,
- personal involvement of the partner, together with his team,
- a legal, judicial and media network.

UNIQUE ASPECTS OF FIRM

FTMS relies on cross-disciplinary skills enabling it to deal with the most sensitive issues. Combining a strong reputation in litigation with a tailor-made consulting activity, FTMS' lawyers have distinguished themselves in the major legal cases of recent years. This expertise enables FTMS to support its clients on a daily basis as well as in exceptional situations and to provide them with a high value-added offer. Very accustomed to media cases, FTMS also assists its clients in their crisis communication. FTMS thus intervenes in particular in several of the main high-profile cases with very high strategic and financial stakes.

MUNGER TOLLES & OLSON LLP

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FIRM DETAILS

For more than 55 years, Munger, Tolles & Olson attorneys have been partnering with clients on their most important and complex cases and deals.

With offices in Los Angeles, San Francisco and Washington, D.C., we maintain a national and international practice.

Our principal areas of practice include litigation, corporate, labor and employment, environmental, real estate, financial restructuring and tax.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Environmental

Munger, Tolles & Olson's environmental law practice represents clients in litigation stemming from environmental disasters as well as in government enforcement matters.

REPRESENTATIVE MATTERS

Transocean in civil and criminal litigation arising from the 2010 Deepwater oil spill in the Gulf of Mexico and from a separate spill in Brazil. We handled all aspects of litigation including dealing with the U.S. Department of Justice and regulatory agencies as well as many private suits in Louisiana, and all aspects of litigation in Rio de Janeiro including regulatory and criminal investigations.

Class Action

Munger, Tolles & Olson attorneys have extensive experience defending clients in high-stakes class action lawsuits in virtually every area of the law in jurisdictions throughout the country. Whether defending the world's largest semiconductor chip maker against allegations of anti-competitive recruiting practices or a major consumer goods manufacturer in a billion-dollar false advertising case, Munger Tolles represents clients in a wide variety of class actions.

REPRESENTATIVE MATTERS

LinkedIn in potential actions against unknown parties involved in data scraping incidents • See's Candies in defeating an effort to certify a novel wage and hour class action.

International

Munger, Tolles & Olson has a broad international practice. We represent both U.S. and foreign companies and individuals in cross-border civil disputes and investigations by the U.S. and foreign governments involving civil, criminal and regulatory matters. We litigate transnational matters in domestic and foreign venues and represent clients through the process of international negotiation, mediation and arbitration.

REPRESENTATIVE MATTERS

A biotechnology company in a dispute concerning the plaintiffs failure to properly perform clinical trials for the registration of products in China • Facebook in obtaining dismissal of a lawsuit filed by a news site FAN, which sought to hold Facebook liable for removing its content and profile page from Facebook's platform.

Antitrust

Munger, Tolles & Olson has been counsel to the nation's leading corporations in their most sensitive antitrust matters, as well as smaller entities that need guidance in structuring their activities to minimize risk under federal and state competition laws. Our clients in antitrust matters operate in a range of industries including technology, media and entertainment, oil, pharmaceutical and retail.

REPRESENTATIVE MATTERS

Served as lead trial counsel for 17 states challenged the proposed merger of T-Mobile and Sprint • A construction company in developing a plan to investigate alleged fraud in cement testing for a bridge project.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Munger, Tolles & Olson has handled many international matters but since our offices are US-based, we typically partner with local lawyers abroad.

We represented Warner Bros in a French criminal and civil case arising from a distribution agreement in conjunction with local French counsel • Facebook and LinkedIn in several foreign IP matters working with lawyers in Brazil, Canada and Europe • Occidental Petroleum in a Paris case relating to the use of Agent Orange during the Vietnam war • Jacobs Engineering in several international investigations including in Hong Kong • and Northrop Grumman in investigations and litigation relating to events in the Middle East. We also have an active corporate practice doing deals abroad including in South Korea, Iceland, France and Mexico.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Munger, Tolles & Olson also handles many U.S. cases for foreign clients. We represent TEPCO, the Japanese electric company in litigation against it brought by US soldiers related to Fukushima • Transocean in environmental litigation in the United States • and VW employees in the U.S. investigation offshoot of the recent diesel scandal. The firm also represented LG in antitrust litigation in the United States including several matters brought by U.S. customers. We have an active corporate practice doing U.S. deals for foreign clients

UNIQUE ASPECTS OF FIRM

Munger, Tolles & Olson's partner-to-associate ratio is a distinctive structure that enables our clients to work with an exceptionally talented team, from our newest lawyers to our most accomplished partners. We are involved in some of the most high-profile legal cases in the country and count among our clients Bank of America, Transocean, Edison International, Verizon, Rambus, Oaktree Capital Management, KB Home, LG Display, Yucaipa Cos. and Berkshire Hathaway.

Munger, Tolles is repeatedly ranked in *Chambers*, *The American Lawyer's* A-List and other publications.



Raposo, Sá Miranda
& Associados
Sociedade de Advogados, SP, RL

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FIRM DETAILS

PRA - Raposo, Sá Miranda & Associados, Sociedade de Advogados SP, RL, was founded in 2001 and has now a team of 120 lawyers with offices in Lisbon, Porto, Algarve, Leiria and Azores. Our international partnerships with Portuguese speaking countries expand the firm's geographical reach of our operations. Because of the law firm's strong focus on the corporate market, Corporate, Contracts and Competition, Commercial, and Tax are the most significant areas of practice. Besides, Employment, Administrative Law and Public Procurement are the fastest growing fields at the moment. Our legal services cover all areas such as Litigation and Arbitration Criminal Litigation, Family and Inheritance Law, Real Estate, Intellectual Property and Privacy, Credit Recovery and Insolvency.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate/Commercial, Contracts and Competition

We cover all matters related to corporate work, but we are primarily dedicated to high stakes transactions. We are fully equipped to work on cross-border matters, often involving European and other global jurisdictions. We stand out for our complete corporate offering, which includes a highly specialized team of competition lawyers and experts in other relevant fields that are ready to fully support the M&A team on its most complex transactions alongside the external advisors of the Client. Our corporate team has a plural client roster advising high profile companies on a variety of sectors such as Capital Investment, Retail, Renewable Energy, Insurance, Industry, Tobacco, Real Estate, Tourism and Media.

REPRESENTATIVE MATTERS

Advice to a biomass company on the negotiation, execution and deployment of pellets supply contracts and pellets sale contracts with a Belgium company • Advice to a rent a car on the sale of 100% of share capital and voting rights of major Portuguese rent-a-car player • Advice to an investment manager on a venture capital investment operation with a two-phase equity investment • Advice to Sonae Investment Management on the sale of 100% of the shares held in global market leader regarding revenue-assurance software WeDo Technologies.

Public Law

PRA's practice is highly specialized in large-scale public tender contracts and is equally able to advise the contractor and the companies bidding for the public tenders: On the contractor side the team advises the authorities from the very beginning of their pre-contractual proceedings and during all of its phases until awarding and subsequently during the performance of the contract. On the contracted side the team advises operators on the definition of the tender strategy, production and validation of bid documents and on any claims or legal proceedings during the tender and during the contract performance. The public law client roster is diversified, advising small, medium and large Portuguese private companies, as well as State owned corporation, public entities and regional and local municipalities. PRA draws its clients from a variety of economic sectors, with particular expertise in communications, pharmaceuticals, food and beverages and water and waste management clients.

REPRESENTATIVE MATTERS

Advising an institutional company on a tender for the acquisition of digital media space to insert ads about Portugal as a destination • Advising a waste treatment company on a tender launched by a Municipality to acquire Waste Collection and Street Cleaning Services for a 10 years period • Public Tender for the concession of the shared bicycle system of a big Municipality in the south.

Employment

AKD can justifiably call itself ‘the public sector’s law firm’. PRA’s employment team is dynamic, monitoring the evolution of economic activity sectors and it covers both advisory work and litigation. Our team operates on a procurement level, assisting clients with recruiting, duration and termination of employment contracts.

We represent clients on collective negotiation, advising on IRCTs negotiation (collective labour regulation instruments), on behalf of the companies and their associations, as well as in representation of workers, trade unions and workers’ committees.

PRA advises high profile national and multinational clients from a variety of sectors such as Artificial Intelligence, Banks, Construction & Materials, Consumer Product Manufacturing, Education, Financial Services, Finetech, Health Care, Industrial Engineering, Insurance, Media, Metals, Pharmaceuticals, Retail, Software & Computer Services, Technology, Hardware & Electronics, Transportation and Private Clients/Individuals.

REPRESENTATIVE MATTERS

Advisory (analysis of the existence of possible differences in remuneration between two companies (transport and containers) under consideration for a merger project, in order to suggest standardization measures and compliance with labour legislation • Monitoring of the Company’s CFO Leave Process (market-leading company in vegetables). Our role was to assess the best solution to operate the termination of the contract in force to get a balanced solution and to preserve the reputation of both parties.

Tax

The firm covers the full spectrum of tax advisory, including tax compliance, tax investigation, tax audits and tax litigation, providing a holistic approach to the practice. The tax team works alongside the transaction’s teams, advising on tax matters arising from corporate and M&A operations.

The firm stands out for its sound advice on the reduction of tax liabilities, as well as for its in-depth day to day tax advice and tax planning. Our client’s portfolio includes large domestic corporations with international reach as well as relevant domestic companies. The firm is also a trusted advisor to high profile individuals. We are particularly strong in the real estate sector, but the group has numerous clients in the transportation, logistics, waste management and IT sectors.

REPRESENTATIVE MATTERS

Representing a leading real estate company on its highly complex claim challenging a ruling of the tax authorities regarding tax deductibility, withholding tax and VAT. The team’s work resulted in a reduction of the corrections • A leading company specialized in steel construction, sheet profiling, cutting and bending of metal sheets – on its highly complex claim challenging a ruling of the tax authorities regarding customs duties • Assisting a very well-known real estate company with its highly complex claim challenging a ruling of the tax authorities regarding tax deductibility.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Our firm liaises often with international law firms in Belgium, Brazil, Spain, Finland, Turkey, and India. Our outbound referrals involve mainly M&A, operations and trademarks.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Our inbound foreign legal work involves the establishment of companies in Portugal, foreign professionals who want to settle in Portugal and cross-border M&A.

UNIQUE ASPECTS OF FIRM

PRA has its own offices in five different cities and a culture of proximity, creativity and innovation. We believe in flexibility in solving problems, receptivity to new ideas, and the designing of original solutions. In order to provide a continuous and personalized support, PRA has created the “Client Manager”, with the prerogative of constant search for the best and most appropriate solutions, according to the specific characteristics of each Client.

PRA is also ranked in Chambers and Partners, Legal 500, Best Lawyers and had four nominees and one winner at the 40 under forty Awards, by the Iberian Lawyer.

SAJIĆ

L A W F I R M

FIRM CONTACT



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FIRM DETAILS

Law Firm SAJIĆ is a 30-year old business law firm based in Banja Luka, Bosnia and Herzegovina. We represent a firm with the talent, diverse experience and we currently number 15 attorneys and 4 administrative employees. Our Quality Management System is set up in accordance with ISO 9001:2015. The main characteristics of our attorneys, as well as other employees, are dedication to the clients, devotion to the work and continual tendency to achieve the exceptional ethical and professional standards. Collective experience of our attorneys, working in an interactive and collaborative environment, yields creative, practical solutions for our clients and we are in a constant process of growth, development and always first in the region when it comes to the adoption of innovative approaches, modernisation of work and education of our employees.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate & Commercial / M&A

The Law Firm SAJIĆ understands that establishing, managing and developing a business requires a strategic focus and the ability to identify and address challenges and opportunities.

Our approach in this area enables us to deliver practical, commercial solutions in relation to transactions and commercial, governance and regulatory matters. We can assist our client to establish a business, face all challenges in the course of their operation and finally, if necessary assist the clients in reorganisation or even termination of the business.

Our areas of expertise include commercial agreements, procurement and tenders, corporate governance, business and investment structuring, Corporations Act and competition and consumer law compliance, foreign investment approval, business finance and capital raising, risk management, etc.

Banking & Finance

Law Firm SAJIĆ possesses very extensive experience in banking and finance laws. Due to our long-lasting practice and reputability in the region, we managed to establish a stable cooperation with most of the banks in Bosnia and Herzegovina. Therefore, the banking and financial service industry is one of SAJIĆ's most significant areas of work.

Our services range from consultations, negotiation, collection of receivables, then representation in court cases, due diligence which includes significant international transactions and investments etc.

Because the level of legal services provided to clients in this industry is as wide as it is deep, this industry group draws upon the broad spectrum of the firm's resources and involves every practice area of the firm. We provide technically excellent advice and always seek to provide the best possible service for our clients however big or small the project. Our clients frequently request us to help on complex matters which require input from our lawyers, and we can draw on other expertise from across the firm as needed to ensure a comprehensive service is provided.

Our attorneys have worked with virtually every type of client in the banking and financial service industry, including banks, commercial finance companies, insurance companies, investment bankers, venture capital firms and other financial services companies and their holding companies and affiliates.

Litigation

We have decades of experience in representing clients before the courts. We offer highly professional legal representation before all courts in Bosnia and Herzegovina and we are always working on a timely and pragmatic solution to commercial disputes. Certain cases cannot be resolved without a court trial, even though our policy is directed at alternative dispute resolutions. In such cases, our litigation attorneys always try to resolve the case as quickly as possible and in favour of our clients. We have extensive experience litigating on large-scale cases, and we are widely recognized for our ability to represent clients on their most critical litigation issues. We offer highly professional legal representation before all courts in Bosnia and Herzegovina and we are always working on a timely and pragmatic solution of commercial disputes. In addition, we represent the clients in procedures related to company law, relations between members of the company and the like. In our jurisdictions we represent clients in all phases and at all levels of administrative and judicial institutions and we also assist our clients abroad through our participation in various networks.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Our outbound referrals involve shareholders dispute, banking & finance litigation, IP & IT matters, cross-border regulatory, M&A and joint venture transactions.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Providing various consulting services to foreign investors in the country, most often in relation to the labour law, i.e. obtaining work and residence permits, then with the area of corporate law and M&A.

UNIQUE ASPECTS OF FIRM

We are one of leading law firms in Bosnia and Herzegovina. The firm provides high quality, individually tailored legal advice to domestic and international clients across multiple jurisdictions.

We are repeatedly highly ranked in Legal 500 and Chambers&Partners. We are members of many networks, our articles are published in local and international publications and we attend many seminars, conferences and gatherings so we are very proud of our international connections and reputability.

SEWARD & KISSEL LLP

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FIRM DETAILS

Seward & Kissel LLP (S&K), founded in 1890, has 160 lawyers with offices in NYC and Washington D.C. Our clients are primarily in the financial services and shipping industries; our legal services, often cross-border in scope, cover M&A, investment management, maritime, litigation, capital markets, lending, securitization, fintech, tax, employment and employee benefits.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate Finance/Capital Markets/M&A

S&K represents domestic and international banks in providing corporate trust services and corporate and institutional clients in asset securitizations, M&A, JV's, strategic alliances, private equity and venture capital investment transactions.

REPRESENTATIVE MATTERS

France-based iM Global Partner's acquisitions of minority equity stakes in five US wealth management firms • India-based Himatsingka Seide's acquisitions of four US home products distributors • Italy-based Sodali's acquisition of US proxy solicitor Morrow & Co. • UK-based Marex Spectron's acquisition of US commodity broker Rosenthal Collins Group; Norway-based, Bermuda organized Borr Drilling's tender offer acquisition of offshore drilling contractor Paragon Offshore • US-based Sargeant Marine's global asphalt trading joint venture with Swiss-based Vitol • Belgium-based Euronav's \$2B merger with oil tanker operator Gener8 Maritime.

Investment Management/Financial Services/Fintech

S&K represents all types of investment funds, including alternative investment funds, registered investment companies and ETFs. We work with investment managers across all asset classes and investment strategies such as hedge, private equity, private credit, ESG, real estate, venture capital, commodities and distressed debt. Our clients range from multi-billion dollar institutional asset managers to emerging managers. We advise clients on financial services regulatory and fintech matters, including banks, brokers, and other providers of financial services. We advise clients throughout the blockchain spectrum, from issuers of digital assets to investors and third-party service providers, including custodians, payment service providers and exchanges.

REPRESENTATIVE MATTERS

Perella Weinberg Partners Capital Management (PWPCM) in connection with the spin-out of its energy asset management strategies • AllianceBernstein Funds in structuring/registering a series of performance fee funds • Farmbridge Capital Management, LLC in connection with the formation of a Cayman Islands private equity fund • Representation of Schwab, Aspiration, Betterment and Brex on banking and cash management programs.

Maritime

S&K is often viewed as one of the “go to” U.S. law firms in the maritime arena. We bring most foreign shipping companies to the U.S. public markets and issue Marshall Islands legal opinions. We represent public and private maritime companies, financial institutions and other maritime participants in banking and finance, capital markets, and M&A.

REPRESENTATIVE MATTERS

Ocean Rig’s \$2.7B merger with Transocean • Scorpio Tankers’ \$340M public offering of common shares • Diamond S Shipping’s \$525M senior secured credit facility.

Litigation

S&K represents clients in business, securities, employment, maritime and bankruptcy litigation and in domestic and international government investigations. We also conduct internal investigations and international arbitrations; provide economic sanctions and export controls, including during business transactions.

REPRESENTATIVE MATTERS

Ocean Rig’s \$2.7B merger with Transocean • ScorA Japanese autoparts manufacturer in DOJ criminal antitrust investigation • A hedge fund in an SEC insider trading investigation • Secured \$200M judgment for a commodities trading firm in international arbitration against a Venezuelan iron ore company.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Our firm liaises often with international law firms in various areas. Our outbound referrals involve fund formation, securities trading and dealing, adviser licensing and registration, beneficial ownership reporting, cross-border regulatory/criminal investigations, litigation and arbitration proceedings and financing, capital markets, M&A and joint venture transactions.

Specific Outbound Work Provided to UIA Firms

Assistance from AKD on investment by U.S.-based investment fund on tax issues related to investment in Luxembourg corporate securities and separate counsel concerning a Dutch bank account pledge.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Our inbound foreign legal work involves domesticating foreign judgments in the U.S. • responding to DOJ and SEC inquiries/ investigations of foreign entities • collaboration on cross-border M&A’s and JV’s providing Marshall Island legal opinions.

Specific Inbound Work Received from UIA Firms [None known.]

UNIQUE ASPECTS OF FIRM

Selected by the SEC and Point72 (an international hedge fund) to serve as a federal corporate monitor for four years (2016-20) • continues to represent A.W. Jones, reportedly the first hedge fund • negotiated with Somali pirates and OFAC during ship seizure crisis.

S&K is repeatedly ranked in Chambers, The Legal 500 and other publications.

STEWARTS

THE LITIGATION SPECIALISTS

FIRM DETAILS

Stewarts is the UK's largest litigation-only law firm with more than 375 staff, including 67 partners. We are instructed in high-value and complex disputes by foreign governments, FTSE 100 companies, Fortune 500 and other international corporations, institutional investors, private businesses and high net worth individuals. We are conflict free and a market-leader in providing innovative costs arrangements that enable our clients to litigate from a position of financial strength and manage risk.

We specialise in Commercial Disputes, Fraud, International Arbitration, Competition, Securities, Financial Crime, Employment, Media, Tax, Divorce and Family, Trust and Probate, Aviation, Clinical Negligence, Personal and International Injury.

Each of our departments has an international reputation for excellence. We are top ranked in both The Legal 500 and Chambers.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Commercial and Financial Litigation

The commercial disputes group has over 60 lawyers. We act in some of the most high-profile, high-value and ground-breaking cases in the UK.

We are trusted to effectively pursue and defend claims.

RECENT CASES INCLUDE

- Acting for more than 80 institutional investors in claims against Tesco Plc arising from Tesco's highly publicised misreporting of profits of £263 million.
- Acting for the Republic of Kazakhstan and the National Bank of Kazakhstan in a \$500m dispute that involves allegations of fraud, and has related enforcements and proceedings in multiple jurisdictions.
- Acting for the purchaser in a US\$100m mezzanine financing dispute concerning its US\$2bn acquisition of Rio Tinto's Kestrel coal mine in Australia.
- Successfully recovering £1 million worth of bitcoin for the claimant in the landmark cryptocurrency case *Robertson v Persons Unknown*, in which the High Court considered for the first time whether cryptocurrencies are legal property.

Fraud

Munger, Tolles & Olson attorneys have extensive experience. We act quickly and effectively to pursue or defend fraud claims, execute effective recovery strategies and enforce judgments worldwide.

Our lawyers have acted in some of the largest global fraud investigations, often working alongside specialist law firms around the world.

RECENT CASES INCLUDE

- Acting for a government body investigating an \$800m international corruption scheme instigated by a senior public official.
- Acting for the investment authority of Ras Al Khaimah, the northern-most of the seven Emirates of the UAE, in a wide-ranging global investigation into fraud and embezzlement allegations against its former CEO.
- We acted successfully for Kaupthing in a €500m claim concerning the fraudulent sale of complex banking derivatives at the time of the credit crunch.
- We represented the Antiguan Government in proceedings seeking the return of \$100 billion of Government money obtained by fraudulent means.

International Arbitration

Our international arbitration lawyers have a global client base and extensive experience of cases seated in London and other arbitration centres around the world. A number of our team are listed in The Legal 500's "powerlist" of leading arbitration practitioners in London.

Our lawyers provide practical and commercial advice, drawing on insights from their experience sitting as arbitrators to secure the best possible outcome for our clients.

We act in disputes spanning a wide range of industries.

SOME OF OUR RECENT CASES INCLUDE

- We advised Algeria's NOC, Sonatrach, in proceedings before the English High Court to challenge a US\$ 535m arbitral award issued in favour of a subsidiary of Statoil.
- We represented the respondents (Chinese automotive manufacturers) in the defence of claims arising out of a failed joint venture valued in excess of \$700m under LCIA Rules.
- We acted for a Ghanaian telecoms provider in LCIA arbitration against an Indian global IT consultancy.

Competition Litigation

We act in the most high-profile competition cases in the UK and Europe. We represent major enterprises adversely affected by cartels or abuse of a dominant position.

Our clients' claims for damages are typically based on regulatory decisions made by US, EU, UK and other national competition authorities.

Our team has cutting-edge expertise in this rapidly developing field.

RECENT CASES INCLUDE

- Acting for major corporates in the Supreme Court in the interchange fee claim brought against MasterCard. The combined value of this matter is over £1 billion.
- We acted for a global wholesaler of IT products and services in a multi-million pound claim arising from the worldwide liquid crystal displays cartel.
- We act on follow-on and standalone damages claims arising from major investigations into gas insulated switchgear, power transformers, trucks, refrigeration compressors, copper fittings, air cargo and animal feed phosphates.

HISTORICAL OUTBOUND AND INBOUND FOREIGN LEGAL WORK

Around 80% of our commercial, fraud and financial crime work has an international element and we regularly work with foreign counsel in these fields. Our firm has no formal arrangements with any firms. We prefer the freedom to instruct the firms – and specifically the individuals we know and trust – as each matter requires. We refer out and co-operate with foreign counsel across all the firms departments. In the securities and competition field we co-operate with foreign counsel both to prepare claims and to secure the best jurisdiction for our clients. Our divorce and trusts departments act for high-net worth individuals whose financial arrangement are often international and they frequently instruct and are instructed by foreign counsel. Our international injury departments, in particular our market leading aviation practice, require local law assistance as they act in some of the most high-profile international incidents.

UNIQUE ASPECTS OF FIRM

We only litigate. We do not do transactional work, which means we can act against the biggest international banks and financial institutions, when most other firms are conflicted. Many of our biggest instructions have been against international banks. Referrals (often from the City firms we litigate against) remain important, though we increasingly receive instructions direct from clients. Despite appearances, we undertake defence work as much as claimant work. For the last two years running we have been ranked by The Times Best Law Firms survey as one of the top three commercial disputes firms in the country. As a firm we are also recognised as market-leaders in providing innovative funding solutions for our clients, including linking our fees to the recoveries we make for our clients.

FIRM CONTACTS



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FIRM DETAILS

Headquartered in San Paulo, counting with a team of over 40 people, for more than 25 years SLM has assisted foreign clients in their businesses in Brazil, as well as Brazilian clients in their undertakings overseas, especially in Latin America and in Europe. We have performed in the area of corporate law, in spot operations, such as company formation and M&A, but also by providing legal assistance on constant basis, for the running of foreign subsidiaries in Brazil. Besides San Paulo, SLM has also offices in Buenos Aires and in Milan and best friendship agreements with firms throughout Latin America and Europe. In this sense we would like to underline the agreement with the Italian law firm Ughi e Nunziante, in which our partner Eduardo Lorenzetti Marques acts under Italian law.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Litigation and Arbitration

Management and enforcement of legal demands in state and federal disputes with special knowledge in the areas of civil, contractual and extra contractual liabilities, tax, labor and corporate law. We have sound expertise in regard to international litigation and work with credit recovery operations safeguarding the interests of foreign creditors. Assistance on pre litigation stages, aiming at minimizing judicial and administrative actions. Dealings with the Public Office and several regulatory agencies aiming at formalizing administrative agreements. Representation of clients upon arbitration proceedings in Brazil and abroad.

REPRESENTATIVE MATTERS

In corporate matters representing holders/officers of (i) MV Agusta Motor SpA., the Brazilian Company Bombril and (ii) Leadmedia local new economy enterprises.

In contractual and extra contractual liability – Arbitration in FIESP (San Paulo, Brazil) for Agustawestland Helicopters.

Distribution Agreement for the Italian manufacturer Piaggio against a Brazilian distributor, case that started in the Brazilian judiciary and end up in the ICC in Paris.

Corporate Law

Corporate constitution, structuring and reorganization of companies, acquisitions, mergers, incorporations and spin-offs, joint ventures and strategic alliances, besides aiding our clients in meeting participations, legal auditing (Due Diligence) and corporate disputes whether judicial or arbitration.

REPRESENTATIVE MATTERS

We worked on the setting up and/or acquisition of the following companies in Brazil: (i) the Italian based companies Fiamm, Sogefi, Istituto Europeu del Design, Olimpia Splendid SpA, Fassa Bortolo, and Italmatch Chemicals (ii) the Argentinian based companies Satus Ager, Ipesa, Bennu TV and Gentos.

Tax Law

Counseling on federal, state and municipal taxes in order to provide solutions with financial and juridical focus. Elaboration of tax planning towards corporate restructuring, businesses for provision operations, acquisitions of goods, services and intangibles. Pricing support on products and services, risk management, tax optimization opportunities, revision of findings and ancillary duties. Analysis of juridical audits, judicial and extra judicial expertise and rendering of legal opinions. Legal actions on judicial and administrative levels.

REPRESENTATIVE MATTERS

We work on constant basis, in most cases rendering 360° legal services. It includes permanent support in any legal area, such as contract, corporate, commercial and labor law. As far as tax law is concerned revision of findings and ancillary duties and litigation on judicial and administrative levels.

In this manner we have worked for the following companies: The German based corporation Gea Westfalia, the Anglo-Italian Agustawestland Helicopters, the Italian companies Neomobile, Venchi, Eataly, Sogefi, Fiamm and Evoca Group, the Argentinian Satus Ager SA and the Spanish Hawkers.

Full Service on the Support of Legal Subsidiaries

Assistance to foreign companies in their planning, structuring and implementation of their businesses in Brazil, besides assistance on legal full-service basis on the running of their activities in Brazil.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Our firm has a long tradition on assisting its Brazilian clients on their businesses abroad, especially in other Latin American jurisdictions and Europe. Contracts, litigation, M&A and greenfield investment are the commonest cases.

Specific Outbound Work Provided to UIA Firms

In this sense we worked with many UIA firms abroad, such as *Santurio, Andrada & Noël Abogados* (Argentina), *Vázquez Aldana, Hernández Gómez & Asociados – VAHG* (México), *Coronel & Perez Abogados* (Ecuador), *Palma Edwards Veszpremy – PEV* (Chile), *Cavelier Abogados* (Colombia), *Guevara & Gutiérrez Servicios Legales* (Bolivia), *Iriás Abogados* (Honduras), *Estudio Miranda & Centeno Abogados Group Sac* (Peru), *NEXO Avocats* (France), *Abreu Advogados* (Portugal) and *Ventura Garcés López-Ibor* (Madrid, Spain).

HISTORICAL INBOUND FOREIGN LEGAL WORK

Historically one of the most important client providers for our law firm has always been foreign colleagues on the need of assistance for their clients in Brazilian operations. Often, we are called for M&A operations or greenfield investment, but also to negotiate contracts, legal opinions, litigation or even for permanent assistance for foreign subsidiaries in Brazil.

Specific Inbound Work Provided to UIA Firms

In this sense we received worked from many UIA firms, such as *NEXO Avocats* (France), *Santurio, Andrada & Noël Abogados* (Argentina), *Vázquez Aldana, Hernández Gómez & Asociados – VAHG* (México), *NDA Nájera Danieli & Asocs. S.R.L.* (Mexico), *Abreu Advogados* (Portugal), *Palma Edwards Veszpremy – PEV* (Chile), *Cavelier Abogados* (Colombia), *Guevara & Gutiérrez Servicios Legales* (Bolivia), *Uryu & Itoga* (Japan), *Baker Tilly Abogados SLP* (Barcelona, Spain), *ASECOEX – Satus SA, Asesoría Jurídica e Internacionalización de Empresas* (Bilbao, Spain), *Ventura Garcés López-Ibor* (Madrid, Spain), *Pajares & Asociados Abogados* (Zaragoza, Spain), *Menold Bezler* (Germany) and *Studio Legale Senini* (Italy).

UNIQUE ASPECTS OF FIRM

We are a traditional Brazilian medium-sized law firm, focused on the assistance of foreign clients in their business in Brazil. We are members of the Italian, Swiss, British, Argentinean and French Chambers of Commerce, which are located in San Paulo and for several years we have been listed by the publication *Advocacia 500* (Legal 500) in Brazil and by *Top Legal* in Italy. We also operate in Argentinian and Italian law.



UGGC AVOCATS

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FIRM DETAILS

UGGC Avocats is one of the leading independent law firms in France. Founded in 1993, UGGC Avocats is now a reference player. Since then, the firm has never stopped reinventing itself, growing and developing. Always attentive to the needs of its clients, the firm also assists them in their international adventures thanks to its locations in strategic areas for French industry. UGGC Avocats has thus built up networks of first-rate partners and correspondents in Europe, Africa, Asia and Latin America. The firm is made up of more than 170 lawyers and a total staff of nearly 200 people. Built around a model favouring collaborative work, UGGC Avocats has managed to create a real synergy between its different teams. UGGC Avocats' quality of services is regularly recognized by the best guides and directories on the market, as Legal 500 or Chambers.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Mergers & Acquisition

UGGC Avocats deals with all types of merger and acquisition transactions (national or international public offerings on the stock exchange or private takeovers), enjoys a long-standing experience of setting up industrial joint ventures and provides support to its clients in their negotiations of industrial agreements both in France and abroad, assists its clients with investments in real estate structures created for the purpose of acquiring or building real estate properties, has developed a recognized expertise in corporate law and regularly acts as consultant for all types of commercial companies, small to medium-sized companies and international groups to help them deal with their corporate governance issues.

Employment Law

UGGC Avocats deals with all types of merger and acquisition transactions (national or international public offerings on the stock exchange or private takeovers), enjoys a long-standing experience of setting up industrial joint ventures and provides support to its clients in their negotiations of industrial agreements both in France and abroad, assists its clients with investments in real estate structures created for the purpose of acquiring or building real estate properties, has developed a recognized expertise in corporate law and regularly acts as consultant for all types of commercial companies, small to medium-sized companies and international groups to help them deal with their corporate governance issues.

Public Law

At UGGC Avocats, our expertise in the various fields of public law allows our Public Business Law department to use a cross-disciplinary approach to public litigation, which is one of their primary areas of activity. Over many years, UGGC Avocats has developed a range of services to handle the criminal law, disciplinary, ethical, and deontological constraints related to the management of public organisations and the relations between private-sector operators and public bodies, has built up a highly regarded expertise in public property law, is renowned for its experience in supporting public operators with the management of their major investment and diversification projects, has gained extensive experience in public procurement law (public concessions; procurement procedures; partnership agreements; complex contractual systems) to be now recognized as one of the country's top firms in its field. UGGC Avocats is a counsel of choice for public and private-sector operators, with expertise in highly regulated sectors.

Tax Law

UGGC Avocats provides assistance to corporate groups to managing their tax issues, such as: set up a fiscal consolidation, optimization of the tax result, establishment location scheme, management of the operations within the Community and exports toward the VAT system, assistance for implementation and monitoring intra-group service delivery. UGGC Avocats has developed a particular experience by managing location and establishment scheme for international investment operations, especially in Europe, MENA area (Middle East and North Africa), Asia (China, Taiwan, Korea, South East of Asia) and in the Indian Subcontinent. UGGC Avocats provides assistance to its clients when it comes to their tax reassessment procedures and to any potential administrative, legal and customs litigations that may result from those. UGGC Avocats was one of the first French business law firms to create a department dedicated to private clients. The lawyers of the tax team can provide advice specifically tailored to their clients' needs to deal with all their legal and personal tax issues in relation to their professional or personal assets.

Private Equity

UGGC law firm has developed a strong venture capital and development capital practice advising private equity funds, investment companies as well as management teams and investing companies. The firm's LBO team has developed a recognized expertise in leveraged financings (LBO, LMBO, BIMBO, OBO ...) representing private equity funds, arranging banks, mezzanine lenders, as well as managers and buyers. Having worked in the field of restructuring and insolvency over the past 15 years, UGGC law firm has developed an important practice of turnaround transactions. With a recognized expertise of insolvency proceedings acquired over more than 15 years, UGGC Avocats has developed a significant practice of restructuring capital operations.

Private Clients

UGGC Avocats was one of the first French business law firms to possess a team dedicated to private clients. In all these domains, UGGC Avocats is involved both as counsel and in litigations arising in one of its fields of competence: • International Private Family and Personal Estate Law • International and Domestic Tax Law • Trusts, "Fiducies" and Family Foundations • Philanthropy • Art Law – Legal, Tax and Customs Issues

Real Estate

For several years now, UGGC & Associés has been a market leader in the follow-up to large real estate projects, and in this respect has been involved in many complex real estate developments or transactions (city restructuring projects, concerted development areas, logistics areas, etc.). UGGC & Associés advises its clients, be they private or public project managers or companies, throughout the construction process. UGGC & Associés is involved in all areas of town planning and real estate development law, for private (builders, promoters, developers, etc.), public and semi-public (local authorities, public establishments, mixed investment companies) clients. UGGC & Associés assists its clients with the purchase or sale of buildings, as well as the sale and acquisition of businesses, tenancy rights, commercial leases, civil leases, housing and co-ownership leases.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

With over 120 lawyers among the best specialists in their respective fields, UGGC Avocats' ambition is to meet all of its clients' requirements whatever their problems and the business sectors in which they operate.. With offices in four geographical areas (Europe, Africa, Asia and the Middle East) and a structured network of correspondents, our firm enjoys an efficient capacity to assist internationally.

UNIQUE ASPECTS OF FIRM

UGGC Avocats' expertise is regularly recognized by reference guides of the profession (Legal 500, Chambers & Partners, etc.).

FIRM CONTACTS



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FIRM DETAILS

URYU & ITOGA (“U&I”), founded in 2002, with branches in Shanghai, Hanoi, Ho Chi Minh City, Tashkent and Moscow, has 40 Japanese lawyers and 12 foreign lawyers as well as such neighboring professionals as chartered accountants, tax lawyers and business consultants. The practice areas broadly encompass both cross-border and domestic matters, with particular focus on foreign investment and dispute resolution. Among others, U&I has strong expertise in transactions and dispute resolutions involving plural jurisdictions requiring inter-disciplinary and business-oriented approach, which would differentiate ourselves from fellow law firms in Japan.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Corporate

U&I represents both Japanese and foreign clients in complicated M&A transactions involving multiple jurisdictions, taking advantage of the one-stop collaboration within the firm among legal, financial and tax experts. The scope of intervention ranges from day-to-day corporate housekeeping to the restructuring of gigantic corporations.

REPRESENTATIVE MATTERS

Advised a Japanese major air carrier in negotiating the financing and transactions involving aircrafts • Advised and represented leading French financial institutions in resolving disputes as well as civil and penal judicial proceedings in Japan • Advised Japanese megabanks in the 2010 restructuring of a Japanese major air carrier • Led a group of lawyers in connection with a derivative lawsuit in 2012, obtaining a \$300 million judgment for a Japanese leading electronic manufacturer.

International Arbitration

U&I represents multinational corporations in complex international arbitration cases, before domestic and foreign arbitral tribunals, with ability to structure strategic defense for the client, taking into account the particularities of the choice of law and the arbitration association.

REPRESENTATIVE MATTERS

Represented a Japanese cosmetic company before SIAC and JCAA arbitral tribunals • Represented an insurance company before LCIA arbitral tribunal • Represented a numerous sports organizations and athletes before CAS • Advised a Japanese mega construction company in the pursuit of ICC arbitration in Europe involving African jurisdictions.

Foreign Investment

U&I represents clients in both inbound and outbound complex foreign investments of various scales and sectors. From the structuring of business in Japan or foreign jurisdictions to the clearance of regulatory compliance, the contracts with local stakeholders, the resolution of disputes and the withdrawal from the local markets, we place value on consistent and all-phase support for foreign investors.

REPRESENTATIVE MATTERS

Advised a Russian infrastructure corporation in connection with investment in Japan and business alliance with Japanese corporations since 2014 • Advised Japanese governmental financial institutions in financing and extending inter-bank loans for investment in Uzbekistan in 2015 • Advised a Japanese leading building material company in its acquisition of a German water faucet company for about \$4 billion in 2013 - Japan's largest outbound M&A transaction of that year • Advised a Japanese daily product manufacturer in dissolution of joint venture business in the Philippines.

Legaltech

U&I represents both Japanese and foreign clients in the investigation of corporate compliance, especially in the event of revelation of suspected misconducts of personnel by way of optimized forensic services.

REPRESENTATIVE MATTERS

Investigation and review of correspondences (emails, etc.) relevant to certain misconducts revealed in a listed company.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

U&I represents major listed Japanese corporations in diverse industries advancing into the foreign markets worldwide, with constant and close collaboration with peer local firms, namely, including UIA members. The geographical scope of intervention being extremely diverse, U&I also provides advice on investment in high-barrier emerging markets.

HISTORICAL INBOUND FOREIGN LEGAL WORK

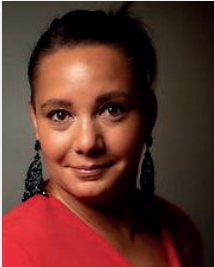
U&I represents foreign clients in all fields, starting from corporate housekeeping matters to complex M&A transactions and response to governmental investigations or court disputes. In recent times, U&I also focuses on the development of online dispute resolution in Japan. Noteworthy is our recent representation of a foreign client in relation to Fintech and a pioneer bid-coin court case in Japan.

UNIQUE ASPECTS OF FIRM

With emphasis on deeper understanding of foreign laws and culture in their respective local languages, U&I practices over 20 languages in close collaboration with non-exclusive peer law firms to ensure maximum flexibility to fit the needs of clients. Our strength consists in the integrated and inter-professional services requiring expertise in legal, financial and business areas readily available for complex transactions and disputes.



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FIRM DETAILS

Vatier, founded 40 years ago, is an empowered team comprising a variety of personalities and offering multidisciplinary and complementary skills. Our cross-sector approach is at the heart of everything that we do, allowing us to define innovative solutions adapted to each of our clients. Vatier is a french brand that has successfully built a top-tier network of correspondents, thus confirming its positioning on the international level. An independent brand that carries ethical values at the heart of its actions.

PRACTICE DESCRIPTION AND REPRESENTATIVE MATTERS

Arbitration & Criminal Business Law

For more than 35 years, Bernard Vatier has worked both as arbitrator and in an advisory capacity for parties in the context of do-mestic and international arbitration proceedings. Our Criminal Business Law team defends companies and their managers in fields pertaining to employment law, financial criminal law and offenses.

REPRESENTATIVE MATTERS

France-Assisting with proceedings for interference, misappropriation of corporate assets • Moral harassment in hospitals • Employer contribution matters • Interference with respect to public companies • Misappropriation of corporate assets and organised fraud • Ad hoc arbitration.

Real Estate

Faced with a wide range of real estate players and myriad types of real estate property, we have developed skills in construction law, as well as in law pertaining to leases and joint ownership. Our team assists and advises institutions and individuals for both projects and disputes. Each real estate project, each building has its characteristics which require a specific intervention and appropriate advice.

REPRESENTATIVE MATTERS

Managing claims on industrial sites • Drafting lease assignments • Drafting real estate development agreements • Managing claims by neighbours during the construction phase • Renewing commercial leases.

Banking & Insurance

Our team has significant experience and expertise in life insurance, damage insurance, reinsurance as well as with respect to intermediation and distribution of insurance products. For more than 20 years, our team has been assisting credit institutions in their corporate banking activity, particularly in an international context. Our expertise is particularly recognized with respect to Trade Finance.

REPRESENTATIVE MATTERS

Assisting a banking syndicate in connection with the financing of investments and the activity of a company that provides supplies for the UN stabilization force in Congo • Representing banks, both in capacity of defendant and plaintiff, a dealer in petroleum products from a Gulf country that had received various credits • Assisting a syndicate of banks in connection with the complex financing of a WCR, a producer of Malagasy shrimp and tis French, Portuguese and Spanish distribution companies.

Restructuring & Companies in Difficulty

With recognised prior expertise in the context of prevention procedures, namely ad hoc mandates and conciliations, the firm assists its clients at all stages of the negotiations. A respected player in the area of bankruptcy and legal redress, our firm regularly assists and advises its clients throughout proceedings, for the notification of suspension of payments, throughout the observation period and for the development and implementation of business continuity and safeguard plans.

REPRESENTATIVE MATTERS

Judicial liquidation of MIM • Judicial liquidation of Air Lib • Ad hoc mandates and conciliations in the context of LBO • Assisting the lessor of steel industrial sites (operator being the subject of collective proceedings) • Assisting a company undergoing legal redress (printing sector).

Labour Law

Our team is composed of experienced lawyers dedicated to labour law (employment law, social security law). We have maintained the working methods acquired during our prior experience in business law firms (rigour, high standards, in-depth range of technical knowledge) and offer a consistently responsive approach to our clients. We are committed to being available for our clients and mindful of their concerns.

Ever attentive to the issues faced by business leaders, we aim to provide our clients with tailored solutions and to support them in their decision-making process. To do so, our team takes a pragmatic approach based on an in-depth knowledge of each client's company, expectations as well as the economic and financial stakes specific to the matter at hand.

REPRESENTATIVE MATTERS

Training: setting up new staff representative bodies • Negotiating a global collective agreement in the automotive industry further to a company being purchased à la barre (court proceedings whereby the buyer purchases part of the assets and activities of a company in difficulty) • Implementation of a time-management solution with respect to doctors' shifts (on-call time issue) • Assisting a group set up under US law in the context of a major restructuring further to buying out a rival company (English) • Compliance audit with respect to compensation and HR policy for a technical institute.

Health Law

Our team's recognised expertise is at the service of all stakeholders in the health field. In the face of ever-increasing regulatory constraints, we have built and developed a global and multi-disciplinary legal offering that covers all areas: health activities / health products / health professionals. Our team works with both public and private operators in advice, litigation and training.

We positioned ourselves very early on in the field of electronic health.

REPRESENTATIVE MATTERS

Representing and assisting a defendant in the French MEDIATOR case • Assisting in several reconstruction operations of French establishments providing care for dependent elderly people • Legal audits of several innovative telehealth solutions for private operators • Assisting a private American operator in setting up its activity on the French market in the context of a legal analysis of its model of marketing cosmetic products involving doctors • Assisting a leading player in the mutual funds sector in its project to restructure the management of its health-care establishments • Assisting and representing a foreign private operator in telemed visits in the context of a litigation against French national social security fund • Assisting the Tunisian independent public authority in health matters in the context of defining and implementing its policy for managing conflicts of interest.

HISTORICAL OUTBOUND FOREIGN LEGAL WORK

Vatier devotes a significant part of its activity to international matters intervening in transnational operations to coordinate all of the foreign players involved. With several of our partners active in the UIA (International Union of Lawyers), the CIB and the IBA, we continue to build our network in order to develop and optimise our international activity. We were also committed to creating an **Africa Desk**: we have made the unprecedented choice of being geographically positioned in several areas, with a strong commitment to building a close partnership with 6 established firms in order to have a better grasp of the specificities of each region and country.

HISTORICAL INBOUND FOREIGN LEGAL WORK

Vatier devotes a significant part of its activity to international matters in assisting foreign clients, in particular Anglo-Saxons, Spanish & Central and South Americans, in their operations in France.

Specific inbound work received from UIA Firms.

UNIQUE ASPECTS OF FIRM

Vatier is no longer just a name at this stage. It is a signature that denotes a commitment to our clients, for whom we maintain the highest standards. Our legal services are integrally client-oriented, and it is with the utmost conviction and ambition that we get involved in our clients' projects and challenges, which in turn become ours. We offer so much more than legal advice. An independent french brand.

